

# EXECUTIVE SEARCH

Welcome to **EDEN SMITH** Executive Search, providing services to help you recruit individuals of the highest calibre to join your senior management team.

Identifying and attracting top performing leaders who have the potential to transform and grow your business could be critical to your future success. Within the domain of data, a leader with a track record of building high-performing teams and creating a culture that fosters creativity will drive positive commercial results.

**EDEN SMITH** is the market leader for executive search within the domain of data. Our specialist team combines many years' experience of executive search with a true understanding of the data market

Through Search Intelligence, we are ready to support you in identifying, assessing and recruiting the most talented, innovative executives. Using the powerful combination of our international network and a rigorous identification and assessment process, we can help you secure the right candidate with the ability to drive a positive step change in your business.

## **The Search process**

To launch your search, our team will work with you to understand your requirements and build a matrix of essential skills and qualities. We will pay particular attention to:

- The objectives of the role
- Dynamics of the Management team and/or Board
- The Company's strategic objectives
- Cultural landscape

**EDEN SMITH's** detailed understanding of the data market and extensive relationship network ensures we are best placed to reach the most impressive individuals that match your requirements.

Under the guidance of **EDEN SMITH**, the executive search team will draw upon their expertise and network to:

- Build a market map of target candidates
- Develop detailed candidate profiles
- Deliver market insight and industry analysis
- If required provide weekly progress reports and updates
- Offer a service of executive assessment on short listed candidates

Whether you are looking for your next Chief Data Officer or Data Department Head, collaboration with **EDEN SMITH** in your executive search will result in a thorough and extensive process delivering an outstanding leader to take your business forward.